

**Potomac Valley Swimming, Inc.**  
**2011-2012 Budget**

Prepared 4-12-2011

	<b>Actual</b>	<b>Projected</b>	<b>Budget</b>	<b>Proposed</b>	<b>% Change</b>
	<b>2009-2010</b>	<b>2010-2011</b>	<b>2010 - 2011</b>	<b>2011-2012</b>	<b>from</b>
					<b>Projected</b>
					<b>2010-2011</b>
<b>Income</b>					
<b>41000 · Membership Registrations</b>					
41100 · Athletes	670,363	707,328	669,600	736,800	
41120 · Non Athletes	21,017	22,654	23,970	23,424	
41130 · Family	1,170	-	1,388	-	
41140 · Clubs	3,600	3,800	3,500	3,800	
41150 · Associate - Clubs	200	200	200	200	
41160 · Associate Organization	100	200	100	200	
41170 · Seasonal Registrations	1,344	1,340	1,005	1,420	
41180 · Official's Certifications	416	-	375	-	
<b>Total 41000 · Membership Registrations</b>	<b>698,210</b>	<b>735,522</b>	<b>700,138</b>	<b>765,844</b>	<b>4.12%</b>
<b>41500 · Registrations - USA Swimming</b>					
41501 · Athletes	(431,710)	(461,728)	(437,100)	(471,552)	
41510 · Outreach Registrations	(865)	(245)	(800)	(245)	
41520 · Non-Athletes	(38,318)	(39,386)	(38,916)	(40,224)	
41530 · Family	(1,350)	(925)	(1,388)	(950)	
41540 · Clubs	(2,520)	(2,660)	(2,450)	(2,660)	
41560 · Associate Organization	(70)	(140)	(70)	(140)	
41570 · Seasonal Registrations	(1,040)	(1,040)	(780)	(1,120)	
45190 · Life Membership	(1,000)	(1,000)	-	(1,000)	
<b>Total 41500 · Registrations - USA Swimming</b>	<b>(476,873)</b>	<b>(507,124)</b>	<b>(481,504)</b>	<b>(517,891)</b>	<b>2.12%</b>
<b>Total 41000 · Net PVS Registrations</b>	<b>221,337</b>	<b>228,398</b>	<b>218,634</b>	<b>247,953</b>	<b>8.56%</b>
<b>42000 · PVS Meets</b>					
42100 · Entry Fees	291,272	317,488	324,856	350,765	
42130 · Program Sales	810	1,050	1,260	1,050	
42140 · Equipment Set-Up Fees	1,333	1,080	-	1,080	
<b>Total 42000 · PVS Meets</b>	<b>293,415</b>	<b>319,618</b>	<b>326,116</b>	<b>352,895</b>	<b>10.41%</b>
<b>43000 · Other Meets</b>					
43100 · Splash Fees	63,858	64,423	61,859	78,933	
43110 · Sanction Fees	1,800	2,100	2,000	2,100	
<b>Total 43000 · Other Meets</b>	<b>65,658</b>	<b>66,523</b>	<b>63,859</b>	<b>81,033</b>	<b>21.81%</b>
<b>44000 · Equipment Rentals</b>					
44100 · Equipment Rental	9,030	6,595	8,740	6,595	
44200 · Equipment Set-up Fees	6,515	4,880	3,000	4,880	
<b>Total 44000 · Equipment Rentals</b>	<b>15,545</b>	<b>11,475</b>	<b>11,740</b>	<b>11,475</b>	<b>0.00%</b>

**Potomac Valley Swimming, Inc.**  
**2011-2012 Budget**

Prepared 4-12-2011

	<b>Actual</b>	<b>Projected</b>	<b>Budget</b>	<b>Proposed</b>	<b>% Change from Projected</b>
	<b>2009-2010</b>	<b>2010-2011</b>	<b>2010 - 2011</b>	<b>2011-2012</b>	<b>2010-2011</b>
<b>45000 · Zone Teams Fees</b>					
45100 · SC Zones	46,065	45,913	45,840	46,000	
45200 · LC Zones	40,071	70,000	79,000	70,000	
<b>Total 45000 · Zone Teams Fees</b>	<b>86,136</b>	<b>115,913</b>	<b>124,840</b>	<b>116,000</b>	<b>0.08%</b>
<b>46000 · Financial Income</b>					
46100 · Int. ROA (Wachovia)	1,289	1,108	1,715	1,200	
46140 · Int. 24 Mo. CD (Wachovia)	170	-	-	-	
46150 · Int. 25 Mo. CD (SunTrust)	4,486	640	663	-	
46160 · Int. 36 Mo CD (BB&T)	3,958	4,074	4,064	3,198	
46170 · Int. 24 Mo. CD(Eagle)	3,474	3,243	1,390	-	
New CD to replace 46150	-	-	1,390	-	
New CD to replace 46170	-	-	272	-	
46200 · Div&Cap Gain Distributions - DR	4,763	4,823	4,586	4,800	
46220 · Mkt Adjustment - DR	6,319	12,706	-	-	
<b>Total 46000 · Financial Income</b>	<b>24,458</b>	<b>26,593</b>	<b>14,080</b>	<b>9,198</b>	<b>-65.41%</b>
<b>47000 · Other Income</b>					
47100 · Contributions	200	200	200	200	
47200 · Swimposium Fees	6,325	-	-	-	
47300 · Camp Registrations	-	-	1,000	-	
47900 · Other Revenue	3,304	100	-	100	
<b>Total 47000 · Other Income</b>	<b>9,829</b>	<b>300</b>	<b>1,200</b>	<b>300</b>	<b>0.00%</b>
<b>Total Income</b>	<b>716,377</b>	<b>768,820</b>	<b>760,469</b>	<b>818,854</b>	<b>6.51%</b>

**Potomac Valley Swimming, Inc.**  
**2011-2012 Budget**

Prepared 4-12-2011

Expense	<u>Actual</u> <u>2009-2010</u>	<u>Projected</u> <u>2010-2011</u>	<u>Budget</u> <u>2010 - 2011</u>	<u>Proposed</u> <u>2011-2012</u>	<u>% Change</u> <u>from</u> <u>Projected</u> <u>2010-2011</u>
<b>51000 · PVS Meets Expenses</b>					
51110 · Pool Rentals	167,373	175,000	172,631	184,000	
51120 · Meet Mgmt Services	93,818	91,495	93,420	92,000	
51150 · Hospitality	28,992	28,113	28,867	29,000	
51160 · Championship Meet Support	19,797	24,000	10,000	24,000	
51180 · Other Meet Expenses	3,812	4,000	5,029	4,000	
51200 · Real Time Meet Results	163	-	163	-	
51210 · Open Water Meet	-	-	1,500	-	
<b>Total 51000 · PVS Meets Expenses</b>	<b>313,956</b>	<b>322,608</b>	<b>311,610</b>	<b>333,000</b>	<b>3.22%</b>
<b>52000 · Equipment Operations</b>					
52100 · Meet Equipment & Supplies	10,712	9,000	10,000	9,000	
52150 · Equipment Repair	4,734	-	5,000	-	
52200 · Storage Facility Rent	4,985	6,028	5,988	6,048	
52300 · Equipment Manager	18,975	17,000	15,060	17,000	
52900 · Depreciation-Meet Equipment	12,600	9,530	15,105	11,977	
<b>Total 52000 · Equipment Operations</b>	<b>52,006</b>	<b>41,558</b>	<b>51,153</b>	<b>44,025</b>	<b>5.94%</b>
<b>53000 · Zone Teams</b>					
53100 · SC Zones	66,527	67,594	69,840	68,000	
53200 · LC Zones	61,004	97,000	99,000	97,000	
<b>Total 53000 · Zone Teams</b>	<b>127,532</b>	<b>164,594</b>	<b>168,840</b>	<b>165,000</b>	<b>0.25%</b>
<b>54000 · Official's Support</b>					
54100 · Officials Apparel & Supplies	1,084	4,500	4,500	4,500	
54110 · Background Screening	-	5,000	-	500	
54210 · Officials's Ed/Travel Assist.	2,698	2,500	2,500	2,500	
54220 · Official's Evaluation	242	1,900	2,500	2,000	
54230 · Officials Clinics	3,520	1,000	2,000	1,000	
54240 · Other Official's Support	1,194	321	-	-	
<b>Total 54000 · Official's Support</b>	<b>8,738</b>	<b>15,221</b>	<b>11,500</b>	<b>10,500</b>	<b>-31.01%</b>

**Potomac Valley Swimming, Inc.  
2011-2012 Budget**

Prepared 4-12-2011

	<b>Actual 2009-2010</b>	<b>Projected 2010-2011</b>	<b>Budget 2010 - 2011</b>	<b>Proposed 2011-2012</b>	<b>% Change from Projected 2010-2011</b>
<b>55000 · Other PVS Programs</b>					
55100 · PVS CCE Program	-	-	1,000	1,000	
55110 · ASCA Award Travel	803	-	1,000	1,000	
55120 · Swimposium	27,836	-	-	-	
55130 · PVS Camps	-	-	3,500	-	
55140 · Inclusion/Diversity Program	3,547	10,000	10,000	10,000	
55160 · Medals,Trophies & Awards	10,621	5,000	10,000	5,000	
55170 · Strategic Planning Exp.	207	500	500	500	
55180 · Club Eqmt Purchase Subsidy	-	9,115	-	-	
<b>Total 55000 · Other PVS Programs</b>	<b>43,014</b>	<b>24,615</b>	<b>26,000</b>	<b>17,500</b>	<b>-28.91%</b>
<b>57000 · Travel Assistance</b>					
57120 · SC Nat'l Champs (\$450)	450	3,600	8,100	8,100	
57130 · Summer Nat'l Champs (\$450)	14,996	8,100	8,100	8,100	
57135 · Open Water Nat'l Champs(\$450)	450	-	-	-	
57140 · US Disability Champs (\$450)	-	900	900	900	
57150 · Jr. National Champs (\$250)	12,325	12,000	15,000	15,000	
57160 · US Paralympic Nat'l Champs (\$450)	450	450	450	450	
57180 · US Olympic Trials (\$800)	-	-	-	16,000	
57220 · Maccabiah Games (\$700)	700	-	-	-	
<b>Total 57000 · Travel Assistance</b>	<b>29,371</b>	<b>25,050</b>	<b>32,550</b>	<b>48,550</b>	<b>93.81%</b>

**Potomac Valley Swimming, Inc.  
2011-2012 Budget**

Prepared 4-12-2011

	<b>Actual 2009-2010</b>	<b>Projected 2010-2011</b>	<b>Budget 2010 - 2011</b>	<b>Proposed 2011-2012</b>	<b>% Change from Projected 2010-2011</b>
<b>58000 · General Administration</b>					
58100 · Payroll & Contractor Services	122,698	133,000	125,757	134,000	
58210 · Membership Communications	-	-	1,000	-	
58230 · Office Rent	6,000	3,600	3,600	3,600	
58240 · Eqmt Maint. & Repair	620	-	620	-	
58260 · Phones	2,478	2,272	1,309	2,300	
58265 · Postage/Mail Services	613	1,033	548	1,000	
58270 · Professional Services	11,730	24,199	12,000	14,000	
58275 · Advertising	700	700	700	700	
58280 · WEB Site/Internet Services	685	-	1,500	1,500	
58290 · Office Supplies	2,649	2,081	2,500	2,000	
58310 · Insurance	-	786	400	400	
58320 · Banking Fees - Wachovia	162	872	198	700	
58340 · Investment Fees - DR	724	683	800	700	
58355 · Promotional Items	483	993	1,000	1,000	
58360 · Other Admin. Expenses	40	-	500	-	
58370 · General Chair Expenses	1,145	1,342	2,000	1,000	
58380 · Registrar's Expenses	3,132	3,699	3,336	3,700	
58400 · Exec Dir/Controller Expenses	1,756	760	1,549	1,000	
58900 · Depreciation-Office Eqmt.	1,300	1,021	173	504	
<b>Total 58000 · General Administration</b>	<b>156,916</b>	<b>177,039</b>	<b>159,490</b>	<b>168,104</b>	<b>-5.05%</b>
<b>59000 · Meetings/Conferences/Seminars</b>					
59100 · BOD/HOD Meetings	1,815	1,335	1,200	1,200	
59110 · Competition Committee Mtgs	236	731	300	700	
59120 · USAS Convention	18,039	19,600	19,600	20,000	
59150 · Eastern Zone Meetings & Dues	7,935	4,850	3,000	3,000	
59170 · Other Meetings	1,847	3,500	5,500	3,500	
<b>Total 59000 · Meetings/Conferences/Seminars</b>	<b>29,872</b>	<b>30,016</b>	<b>29,600</b>	<b>28,400</b>	<b>-5.38%</b>
<b>Total Expense</b>	<b>761,404</b>	<b>800,701</b>	<b>790,743</b>	<b>815,079</b>	<b>1.80%</b>
<b>Net Income</b>	<b>(45,027)</b>	<b>(31,881)</b>	<b>(30,274)</b>	<b>3,775</b>	<b>-111.84%</b>